

Course Outline for:
Florida Real Estate Sales Associate Pre License Course

(63 total hours – 50-minute hours)

- ◆ The Real Estate Business
- ◆ License Law and Qualifications for Licensure
- ◆ License Law and Administration
- ◆ Brokerage Relationships and Ethics
- ◆ Real Estate Brokerage Options
- ◆ Complaints, Violations, and Penalties
- ◆ Federal and State Housing Laws
- ◆ Property Rights - Estates, Tenancies, and Multiple Ownership Interests
- ◆ Title, Deeds, and Ownership Restrictions
- ◆ Legal Descriptions
- ◆ Real Estate Contracts
- ◆ Real Estate Finance
- ◆ The Mortgage Market
- ◆ Computations and Title Closing
- ◆ Estimating Real Property Value
- ◆ Product Knowledge
- ◆ Real Estate Investment Analysis and Business Opportunity Brokerage
- ◆ Taxes Affecting Real Estate
- ◆ The Real Estate Market
- ◆ Planning and Zoning
- ◆ Case Studies in Real Estate

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